

RESPONSE TO QUERIES OF PRE-BID CONFERENCE HELD ON 11<sup>th</sup> AUGUST 2018 and AMENDMENTS  
ON REQUEST FOR PROPOSALS (RFPs) DATED 01<sup>ST</sup> AUGUST 2018 FOR LICENSING OF SHOPS, MARTS CUM OFFICE SPACE AND RESTAURANTS  
IN DEENDAYAL HASTKALA SANKUL (TRADE CENTRE & MUSEUM), VARANASI

S.N	Provisions as per Request for Proposal (RFP)	Queries/Suggestions raised by participants	Authority's response
<b>Request for Proposal (RFP) for Licensing of Shops</b>			
1.	<p><b>Term sheet point 7:</b>  The applicant/firm should meet either of the following requirement:</p> <p>a) Eligibility for Category 1: Applicant should have existing establishment in Varanasi or any of the six (06) revenue divisions as specified in the term sheet.</p> <p>b) Eligibility for Category 2: Applicant should have existing establishment in the manufacturing/ trade of GI products of other region/States of India.</p> <p>Note: GI stands for Geographical Indication as defined in Geographical Indications of Goods (Registration &amp; Protection) Act, 1999 as amended from time to time.</p> <p>Term sheet point 19:  .....  Exemption of EMD will only be given to MSME/NSIC registered bidders.</p>	<p>It was requested that provision for participation of startup companies shall be kept without any eligibility based on turnover or past experience.</p>	<p><b>No change in eligibility requirement as per RFP.</b></p>
2.	<p><b>Term sheet point 28: Mobilization Period</b>  The licensee shall be allowed thirty (30) days of license fee free mobilization period for completion of fit-out works.</p> <p>Mobilization period shall commence from the date of takeover of possession of Licensed space by the licensee or date as specified in the Letter of Intent (LOI).</p> <p><b>Term sheet point 29: Commencement date</b>  The commencement date of License Period shall be <b>30th (Thirtieth) day</b> from date of signing of License Agreement.</p>	<p>The bidders requested if the applicable CAM charges can be charged 2 months after the completion of mobilization period.</p>	<p><b>No change in RFP terms.</b></p> <p>There is no change in the existing payment term of CAM and same shall be payable regularly along with License fee.</p>

S.N	Provisions as per Request for Proposal (RFP)	Queries/Suggestions raised by participants	Authority's response
	<b>Term sheet point 32: Payment Terms</b> License fee and common area maintenance charges shall be paid in advance on monthly basis. License fee and common area maintenance charges along with applicable Taxes for each month shall be paid in advance before 25th day of preceding month.		
3.	<b>Term sheet point 44:</b> Details for Demand Draft  Demand Draft shall be made in favor of National Handloom Development Corporation Ltd, issued by one of the nationalized/ Scheduled Banks of India, payable at <b>Lucknow</b> .	<b>Amendment</b>	<b>Term sheet point 44:</b> Details for Demand Draft stands amended as below:  Demand Draft shall be made in favor of <b>National Handloom Development Corporation Ltd</b> , issued by one of the nationalized/ Scheduled Banks of India, payable <b>at par at all branches across India</b> .
<b>Request for Proposal (RFP) for Licensing of Marts cum Office Space</b>			
1.	<b>Term sheet point 7:</b> a) Eligibility for Category 1: Applicant /Firm should have Min. avg. annual turnover of INR 25 Lakh during last 03 financial years in manufacturing/ trade of Varanasi region products among Handlooms/ Handicrafts/ Carpet for the last 03 (three) years. b) Eligibility for Category 2: Applicant /Firm should have Min. avg. annual turnover of INR 25 Lakh during last 03 financial years in manufacturing/ trade of GI products of other region/States of India for the last 03 (three) years.  Note: GI stands for Geographical Indication as defined in Geographical Indications of Goods (Registration & Protection) Act, 1999 as amended from time to time  Term sheet point 19: ..... Exemption of EMD will only be given to MSME/NSIC registered bidders.	It was requested that provision for participation of startup companies shall be kept without any eligibility based on turnover or past experience.	<b>No change in eligibility requirement as per RFP</b>

S.N	Provisions as per Request for Proposal (RFP)	Queries/Suggestions raised by participants	Authority's response
2.	<p><b>Term sheet point 28: Mobilization Period</b> The licensee shall be allowed sixty (60) days of license fee free mobilization period for completion of fit-out works. Mobilization period shall commence from the date of takeover of possession of Licensed space by the licensee or date as specified in the Letter of Intent (LOI).</p> <p><b>Term sheet point 29: Commencement date</b> The commencement date of License Period shall be <b>60th (Sixtieth) day</b> from date of signing of License Agreement.</p> <p><b>Term sheet point 32: Payment Terms</b> License fee and common area maintenance charges shall be paid in advance on monthly basis. License fee and common area maintenance charges along with applicable Taxes for each month shall be paid in advance before 25th day of preceding month.</p>	The bidders requested if the applicable CAM charges can be charged 2 months after the completion of mobilization period.	<p><b>No change in RFP terms</b></p> <p>There is no change in the existing payment term of CAM and same shall be payable regularly along with License fee.</p>
Request for Proposal (RFP) for Licensing of Restaurants			
<p>In view of major changes requested by prospective bidders such as combining of both restaurant spaces into one, among other aspects, Authority has decided to <b>publish fresh RFP</b> for Restaurant space, hence, the <u><b>RFP for Licensing of Restaurant Spaces published on 1st August 2018 stands cancelled.</b></u></p>			